

# COMMONWEALTH UTILITIES CORPORATION

## REQUEST FOR PROPOSALS

CUC-RFP-07-015

### GRID SUPPLY RENEWABLE ENERGY

### GENERATION PROJECTS FOR CNMI

#### Questions & Response

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From: Michel N. El-Rahi  
General Manager  
Telesource CNMI, Inc.

To: Anthony C. Guerrero  
Executive Director  
Commonwealth Utilities Corporation

Received: 12/17/07

Good afternoon Charlene,

With reference to the above subject matter, I was informed that you called our office requesting to send you the electronic copy of our clarification request letter sent to CUC on December 17, 2007.

*Note :To ensure a speedy response and attention to the proposer's questions and clarifications, CUC requests that they use the link “ [Contact Us](#)” at the website : <http://cuccnmi.com/> or email to: [rfpinfo@cuccnmi.com](mailto:rfpinfo@cuccnmi.com). All the questions and requests for clarifications received will be posted on the website along with the responses thereto, for information of all potential proposers.*

Hereunder is the contents of the letter:

Clarification 1 - To decide regarding the feasibility of setting up a wind farm at a particular site, a long term data collection of over one year of wind speeds, turbulence and direction at proposed sites is required. Please advise if CUC has any preliminary data for sites on the islands of Saipan, Tinian or Rota. If such data is available we are requesting for the same.

***Response 1 – Please read the Request for Proposal (RFP) - page 9, clause 2.2***

Clarification 2 - Please advise if CUC has any preliminary data with regards to gas generated from landfills on the islands of Saipan, Tinian or Rota. If such a data is available we are requesting for the same.

***Response 2 – Please read the Request for Proposal (RFP) - page 9, clause 2.2***

Clarification 3 - Please advise if CUC has any preliminary data with regards to the composition, calorific value and quantity of municipal solid waste generated on the islands of Saipan, Tinian or Rota. If such a data is available we are requesting for the same.

*contd..... page 2*

***Response 3 – Please read the Request for Proposal (RFP) - page 9, clause 2.2***

Clarification 4 - Please advise if CUC shall consider proposals for bio-fuels blending of diesel used by it for operating its existing power plants in response to this RFP.

***Response 4 – CUC has not yet considered blending of bio fuels in their power plants. However the proposer is free to propose the most appropriate solution including but not limited to the source, sustained availability and any previous data of results that would be applicable for CNMI including the long and short term cost effectiveness, for consideration by CUC.***

Clarification 5 - Please advise if CUC has identified any particular locations for the power generation facilities.

***Response 3 – Please read the Request for Proposal (RFP) - page 9, clause 2.2***

Clarification 6 - Please advise if CUC shall arrange for the land required for setting up facilities for power generation and hook up to the CUC grid.

***Response 3 – Please read the Request for Proposal (RFP) – page 7, clause 1.3 and page 9, clause 2.2. The arrangement for the land is the responsibility of the proposer.***

Clarification 7 - Please advise if CUC has got conducted or is in knowledge of any studies conducted for generation of power on the islands of Saipan, Tinian or Rota. If yes will CUC provide particulars of the conducted studies and results of the same to the prospective bidders.

***Response 7 – Please read the Request for Proposal (RFP) - page 9, clause 2.2***

Clarification 8 - Wind and solar generated power is not continuous. The instantaneous power from these sources is dependent upon the weather at that point of time. Please advise if non-continuous power will be accepted by CUC or it wants the IPP to augment the same by other sources to deliver continuous power to CUC grid.

***Response 8 – The proposer must suggest the most suitable solution based on the specifications requested and the technology that is intended for each of the site/s***

Clarification 9 - Please advise the order of significance of the various listed evaluation criteria and the weights which shall be assigned to each of them as part of evaluation.

***Response 9 – Please read the Request for Proposal (RFP) –page 19, clause 4.2. Also note that the proposals will be reviewed with its cost per unit of delivered energy and other attributes.***

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Received: Friday, January 04, 2008 11:16 AM

Bonjour,

Further my phone call, I am pleased to introduce myself as the Australian & Pacific Development Manager of VERGNET.

VERGNET is a wind turbine manufacturer allied member of PPA. Our technology is adapted for island condition and more than 60 MW of wind power installed in the south Pacific region (Fiji; Vanuatu, New Caledonia, Australia). Please feel free to visit our web site for more information [www.vergnet.fr](http://www.vergnet.fr).

I'm contacting you regarding the RFP pending for grid supply renewable energy generation and more specifically for a wind project on Saipan Island. We believe that it is crucial for remote island grid to be part of the global wind energy market development. It's the reason why we are currently discussing possible schemes of collaboration with a partner able to propose our technology through Independent Power Producer contract.

However, at this stage we need some more information concerning land and wind to move ahead.

Marpi Plateau seems very interesting in terms of localization. Do you know if this land is belonging to the government or is private? In both cases is land accessible for long term rental in Saipan?

Concerning the wind, do you have any wind data available on this area or anywhere else in Saipan?

Looking forward to your answer.

Very best regards

Jérôme SUDRES  
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From: Manny Sablan [msablan@cucgov.net](mailto:msablan@cucgov.net)  
Subject: Fw: Fw: RFP pending for grid supply renewable energy in Saipan  
Date: Fri, 4 Jan 2008 15:47:34 +1000  
To: <[j.sudres@vergnet.fr](mailto:j.sudres@vergnet.fr)> CC: <[charlene@cucgov.net](mailto:charlene@cucgov.net)> <[venu@cucgov.net](mailto:venu@cucgov.net)>  
[jfejeran@cucgov.net](mailto:jfejeran@cucgov.net)

Hafa Adai (greetings) Mr. Sudres,

My name Manuel B. Sablan, Purchasing Officer for the Commonwealth Utilities Corporation in Saipan CNMI.

1. Marpi Plateau seems very interesting in term of localization. Do you know if this land is belonging to the government or is private? In both cases is land accessible for long term rental in Saipan?

Answer: Land in Marpi are both government and privately owned. It would be safe to assume that majority of the lands are privately owned. However, there are large tracts of readily available public lands which can be leased-out to potential foreign investors for 15-25 year lease term.

With regards to your query on long term rental of private lands; non-indigenous/foreign Investors can only avail a maximum of 55 year lease term. Unfortunately, our land alienation law prohibits the purchase/fee simple ownership of real property by non-indigenous person.

2. Concerning the wind, do you have any wind data available on this area or anywhere else in Saipan? We do not have any available wind data readily available. However, I would recommend browsing through websites [cnmi-guide.com/government](http://cnmi-guide.com/government) (look under Emergency Management Office) or [NOAA.com](http://NOAA.com). These sites should have some wind information pertaining to Saipan, Commonwealth of the Northern Mariana Islands.

Thank you again for query and hope you obtain the needed information,

Manuel Sablan

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Received: Monday, January 07, 2008 12:18 PM

Bonjour Mr Sablan,

Thank you for the information.

We are currently preparing the Expression of Interest document. As the document needs to be signed in France and in US for our partner, it'll take few days.

Is it acceptable for CUC to received the signed document by Email first before the dead tile time 11th of January and, next week, an hard copy by mail. Indeed, I don't think we can sign and send them by mail in time.

Thank you for your help.

Best regards.

Jerome SUDRES

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Sent: Monday, January 07, 2008 2:04 PM

Mr. Sudres,

We may accept a scanned copy of the signed Expression of Interest document via email. The original hardcopy may be received by mail after the deadline, as long as it is postmarked/mailed before the deadline date and time specified on RFP.

Thank you,

Manny S.